

Resell GlobalSign SSL Certificates

Your customers are buying SSL Certificates.

Select the right partner to make sure they buy them from you.

GlobalSign has been working with SSL resellers for years to develop the best SSL products and to offer the best tools to help you sell them. The GlobalSign SSL Reseller Program is designed for ISPs, Web Hosts, domain registrars and VARs who want to integrate SSL Certificates into their own product range and maximize the SSL reseller opportunity.

The SSL Opportunity

Many hosting companies usually find they already host anything from 10 to 10,000 SSL Certificates. Unless these certificates are bought directly from the hosting companies themselves, it is lost potential revenue. Hosting companies who offer SSL Certificates in their hosting packages or as a value add option gain the immediate benefits of increased revenues and a more complete and "sticky" product portfolio.

Partner Comments

Verio - Kiyoshi Maeda, president and chief executive officer

GlobalSign brings 10 years of experience in the security sector... With GlobalSign, Verio will offer more options, increased security and attractive pricing to both our customers and our partners.

CPS Datensysteme – Felix Weingard, chief executive officer

Our customers demand a highly ubiquitous and trustworthy public root to secure their consumer's online transactions... Our partnership with GlobalSign delivers everything we need..."



The group that acquired GlobalSign in 2006 have managed many thousands of SSL resellers all over the world for many years and is an expert in training, supporting and helping SSL resellers make the most from the SSL opportunity. GlobalSign provides partners with the brand, product, management platform, integration, sales assistance and technical support to maximize your sales.

Learn More

For more details on joining the GlobalSign partner channel and reselling SSL Certificates, **Contact us** today or email our Partner Channel at sales@globalsign.com.

All SSL Resellers Receive:

- A free SSL Certificate for your own site
- Discounted pricing
- Pay As You Go or Bulk Payment options
- Web based Management Tool (GAS) & XML API
- Marketing, campaign & press resources
- Free sales and technical training
- "Approved Partner" site seal
- Named Account Manager
- Telephone, email and web technical support
- Multi-language assistance
- Ability to sign-up own SSL sub-resellers

Strategic SSL Resellers Also Receive:

- Joint press release
- Co-branded marketing materials
- Placement on Strategic Partners page

Management Tool (GAS) Features

- Scalable, flexible SaaS web control panel
- Full XML API
- Access to all SSL Certificate types
- Issue, reissue & renew customer's SSL Certificates
- Apply on behalf of customers or use Cert-Invite to push customer into application process
- Sign-up SSL sub-resellers, set their SSL pricing
- Billing & accounting management, incl. PDF invoice generation

SSL Certificate Features

- Instantly issued or traditionally vetted SSL
- Trusted by all browsers, applications and mobile devices
- 128 bit minimum SSL strength (free SGC security in every certificate)
- 256 bit SSL strength enabled for high security browsers & servers
- Custom Options – add Wildcard SSL, SANs (Subject Alternative Names), Intranet names / hostnames, IP addresses
- Secures both www and non-www with single certificate
- 3 Server Licenses
- Clickable Site Seal
- €100-€250k warranty
- Free installation Healthcheck
- Worry free 7 day refund
- WebTrust compliant

GlobalSign N.V.

UbiCenter, Philipssite 5
 3001 Leuven, Belgium
 TEL: +32 16 89 19 00 FAX: +32 16 89 19 09

<http://eu.globalsign.com>



A Leader in Online Security & Authentication Solutions for over 10 years