



GlobalSign and SafeNet Announce PDF Document Security For All

Launch of DocumentSign for Adobe PDF; fills significant mid-market hole in offerings for Adobe's Certified Document Services (CDS) platform

PORTSMOUTH, N.H. and BALTIMORE, MD., 17 December, 2007 – GlobalSign Inc (www.globalsign.com) one of the longest established Certification Authorities (CA) and specialists in SSL security, in partnership with SafeNet, Inc. a global leader in information security, today announced details of its new DocumentSign for Adobe PDF Certified Document Services (CDS). The availability of DocumentSign for Adobe PDF heralds the first PDF security solution to address document security requirements for businesses of all sizes; SME, mid-market and enterprise. The announcement also marks the first of many joint activities between the complementary technology portfolios of GlobalSign and SafeNet, known innovators in their respective security fields.

DocumentSign for Adobe PDF solutions combine FIPS accredited SafeNet hardware with Digital IDs issued by GlobalSign's Certification Authority technology. Because GlobalSign has been approved by Adobe as a member of the Certified Document Services program (announced December 11, 2007), DocumentSign Digital IDs are inherently trusted by Adobe Reader and therefore can be used to add Certifying or Approval Signatures (processed collectively known as "signing") to PDF documents. This process is the virtual equivalent to sealing a document and adding wet-ink signatures by assuring the recipient that the document is authentic, comes from a verified source and the contents has not been tampered with since being published. "Adobe is pleased to welcome GlobalSign into the Certified Document Services (CDS) program." says John Landwehr, director of Security Solutions and Strategy at Adobe. "GlobalSign is a natural fit for CDS given their extensive experience in bringing trusted secure electronic communication to governments, enterprises, and education institutions world-wide. By working with GlobalSign, Adobe provides consumers a wider choice in CDS implementation models with the confidence that the digital IDs issued were delivered from a WebTrust accredited Certificate Authority operating stringent certificate policy standard established by Adobe."

One early supporter of GlobalSign's CDS initiative is the Notaries Society, the representative society for the 800 or so Notaries Public practicing in England and Wales. Many notaries carry out work for commercial firms engaged in international trade, and for private individuals, such as dealing with aspects of the purchase or sale of land and property abroad.

Michael Lightowler, a member of the Council of the Notaries Society commented, "Our work requires us to take the utmost precaution in integrity and security, which in years gone by meant wax seals and hand delivery. However, we are moving with the times and in order

to drive our values into the modern era we are adopting technology-based methods of signature verification and secure document transmission. GlobalSign's Adobe CDS solutions will help us reduce the fraudulent activity that often takes place in areas such as those governed by The Financial Services Authority, The Land Registry and the Probate Registry. It represents a high security, low cost solution that already has a widespread technology user base."

DocumentSign for Adobe PDF uniquely addresses all segments of the market by offering solutions for low volume signings, such as individual authors and small departments, through to an automated and cost effective means of conducting medium volume signings, and all the way to high volume fully automated Certified PDF creation that can be optimized by specialist hardware and server software. The flexibility for organizations to scale their document signing solutions between relatively small and large rollouts as their demand for PDF security grows is a key benefit offered by DocumentSign (a requirement previously unavailable from GeoTrust/VeriSign, which until recently was the sole member of the Adobe CDS program).

Based on volume of signings, DocumentSign for Adobe PDF solutions will suit organizations with requirements ranging from as little as 2,000 signings per year, right up to 2,000 signings per day and beyond, all at up to 50% of the current prices offered in the market.

"SafeNet is pleased to be partnering with GlobalSign on its DocumentSign for Adobe PDF CDS solution," said Andy Solterbeck, CTO, SafeNet. "Their focus on the broad market need for secure electronic documents will enable companies of all sizes to benefit from the new services and cost savings of electronic business, while our mutual focus on High Assurance security offerings will ensure customers do not have to compromise security in their implementations."

Each DocumentSign for Adobe PDF solution couples GlobalSign's Digital IDs with SafeNet's hardware:

- **PersonalSign Pro for Adobe PDF**
 - Up to 2,000 signings per year (ideal for individual authors within organizations to "certify" and "sign off" high value documentation)
 - Stored securely on a SafeNet USB Token
- **DepartmentSign (Desk-top) for Adobe PDF**
 - Up to 5,000 signings per year (ideal for departmental "identities" such as legal or marketing to "certify" and "sign off" high value documentation)
 - Stored securely on a SafeNet USB Token
- **DepartmentSign (Server) for Adobe PDF**
 - Up to 25,000 signings per year (ideal for departmental "identities" such as legal or marketing to automatically "certify" and "sign off" high value documentation)
 - Stored securely on a SafeNet Luna PCI card

- **CorporateRA for Adobe PDF**

- More than 25,000 signings per year (ideal for organizations with many individual authors or multiple departments to be able to “certify” and “sign off” high value documentation)
- Stored securely on distributed SafeNet USB tokens or LunaSA Server

“PDF security is becoming increasingly critical to many businesses as the need for validated document integrity moves into the 21st century,” said Steve Roylance, business development director, GlobalSign. “By partnering with SafeNet we are able to provide a high security software and hardware solution to all segments of the market, allowing businesses to make the transition between small and high volume document signings at a lower price point than ever before. The combined offerings retain the same high levels of support and service as with all GlobalSign offerings and are available through a number of channels.”

Available now, the DocumentSign for Adobe PDF implementation models can produce complete signing solutions that result in compelling total cost of ownership:

- **PersonalSign Pro for Adobe PDF** – as low as US\$0.35c per individual user signing)
- **DepartmentSign (Desktop) for Adobe PDF** – as low as US\$0.38c per department user signing
- **DepartmentSign (Server) for Adobe PDF** - as low as US\$0.35c per department user signing
- **CorporateRA for Adobe PDF** – as low as US\$0.11c per department user signing

More information on DocumentSign for Adobe PDF can be found at:

<http://www.globalsign.com/adobe-cds/index.htm>

About GlobalSign

Established in 1996 and as a WebTrust accredited public certificate authority, GlobalSign offers publicly trusted SSL, including new Extended Validation SSL Certificates, S/MIME and code signing certificates for use on all Windows platforms including mobile. The GlobalSign RootSign program allows the widely distributed and highly trusted GlobalSign root CA certificates to provide immediate trust for Microsoft CA and other in-house CA users, thereby eliminating the costs associated with supporting non-trusted root CA certificates within an enterprise. These core GlobalSign solutions allow its thousands of enterprise customers to conduct secure online transactions and data submission, and provide tamper-proof distributable code as well as being able to bind identities to client certificates for email security and remote two factor authentication, such as SSL VPNs. The company has a rich history of innovation within the online security market and operates sales and support offices in the US, UK, Japan and Belgium, with services available in a number of European and Asian languages.

About GMO Internet Inc.

GMO Internet Inc. (CEO Masatoshi Kumagai) is headquartered in Tokyo and is listed on the Tokyo Stock Exchange, First Section (Code: 9449). Its Internet based business areas include Internet infrastructure and media. Further details can be found at

<http://www.gmo.jp/en/> and Mr Kumagai's profile can be found at <http://gmo.jp/en/profile/message.html>.

About SafeNet, Inc.

SafeNet is a global leader in information security. Founded more than 20 years ago, the company provides complete security utilizing its encryption technologies to protect communications, intellectual property and digital identities, and offers a full spectrum of products including hardware, software, and chips. UBS, Nokia, Fujitsu, Hitachi, Bank of America, Adobe, Cisco Systems, Microsoft, Samsung, Texas Instruments, the U.S. Departments of Defense and Homeland Security, the U.S. Internal Revenue Service and scores of other customers entrust their security needs to SafeNet. In 2007, SafeNet was taken private by Vector Capital. For more information, visit www.safenet-inc.com.

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